

Polska



catalogue of exhibitors
from **POLAND**
at Cosmoprof 2016



Country: POLAND

Area: 312 679 sq km

Population: 38 483 957

Capital city: WARSAW

Capital city population: 1 735 442

Currency: POLISH ZLOTY (PLN)

Member of the European Union



Ladies and Gentlemen,

We are very pleased to inform you that Poland has become a partner country of Cosmoprof 2016. The Ministry of Development, which I have the honour to represent, has been supporting Polish cosmetic industry for many years, and being part of this endeavor is the crowning achievement of promotional activities undertaken so far.

It is with great satisfaction that I hand over to you the catalogue of over 100 Polish companies present at the fair. There you will find information about Polish producers and lines of their outstanding quality products.

I heartily invite you to visit Polish information desk located in the country pavilion 29.

There, over a cup of delicious coffee, you will enjoy the opportunity to get to know flagship products manufactured by Polish companies.

We hope that you will find this catalogue helpful in establishing valuable business relations with Polish entrepreneurs.

Radosław Domagalski - Łabędzki

*Undersecretary of State
Ministry of Economic Development*



Our strong points are:

- over 100 years of tradition and experience in cosmetic manufacturing
- the excellent quality of the products, confirmed by international certificates and awarded with numerous international medals
- excellent ratio between the quality and price
- creativity resulting in innovative solutions already on the stage of creating the product
- strong industrial sector producing in favour of the cosmetic branch, including packaging, enabling to optimize the final product
- research and development base and the supporting program prepared by the Polish
- modern production base with the access to well educated and qualified employees
- longstanding experience of Polish producers in export enabling to react quickly on the individual demands of the international markets
- big experience in contract manufacturing (private label)
- location in the central part of Europe with the access to the sea and constantly improved network of motorways enabling to optimize the logistics

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MINISTRY
OF ECONOMIC
DEVELOPMENT



Ufficio di Promozione del Commercio
e degli Investimenti
dell'Ambasciata della Repubblica di Polonia
in Roma



Trade and Investment Promotion Section of the Republic of Poland in Rome is an independent unit of the Ministry of Economic Development.

It is responsible for the trade relationships development between Poland and Italy. Due to the fact that Poland has gained the status of a partner country of Cosmoprof fair, in 2016 the Trade and Investment Promotion Section in Rome has organized a Polish Information Point. It will be used as the contact point for both the representatives of Polish and abroad companies visiting the exhibition, buyers, dealers and distributors, but also as the place where Polish cosmetic companies can present their marketing materials and hold business meetings with their potential partners.

The Polish Information Point will be located in pav. 29 stand A36-B35A.

EMBASSY OF THE REPUBLIC OF POLAND IN ROME

TRADE AND INVESTMENT PROMOTION SECTION

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The international success of the brand AA, present on the Polish market for over 30 years, was built thanks to the highest standards of quality combined with a consistently realized mission of creating cosmetics for sensitive and allergic skin.

We produce our cosmetics in the only Polish factory where GMP standards are fully implemented.

Our offer includes over 800 positions: mass market cosmetics - AA Cosmetics and AA Men; Code Sensible - luxury cosmetics; Long4Lashes - innovative products for eyelashes, eyebrows and hair; dermocosmetics: Oillan, Oxedermil, Oncoderma, AA Therapy for Diabetics; AA Pharmaceutic; AA Prestige Institute treatments and beauty parlour products.

Oceanic is present in over 40 countries and it has a particularly strong position in Belarus, Lithuania, Latvia, Ukraine and Hungary. Our products are also available in the USA, South Korea and Western Europe.



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Founded over 30 years ago ados cosmetics is one of the leading cosmetics producers offering a full range of nail polish, nail care products and make-up cosmetics for eyes, face and lips. All our brands: ados, art de Lautrec and Mr Nail are carefully selected from innovative components and conform to highest European standards. Customers interested in Private Label products are also welcome, as we have huge experience in this field. Competitive prices and constant development within customer service area guarantee full client satisfaction. Our extensive consultancy experience starts from packaging choice through colour matching up to labeling and final product packing.



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Aflofarm is a dynamically developing Polish company operating in the health protection sector for over twenty-five years. We offer around 300 products including: Rx and OTC medicines, dietary supplements, cosmetics and medical devices.

Aflofarm has successfully started global expansion introducing our cosmetics series mainly to the USA, UK and many other countries. Our product lines (i.e. Bioliq, Regenerum) have been awarded several times in many rankings and contests in Poland. We offer a wide range of cosmetics used not only for daily care, but also for skin with special needs.



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www.allverne.pl

ALLVERNE Sp. z o.o. - is Polish cosmetics firm established in 2013 with passion for cosmetics and based on friendship of its founders.

Our brands: Vitea, Allverne Nature's Essences, Allverne Science & Nature, Allverne Home & Essences. We offered cosmetics for face, body and specially developed line of diffusers and candles for aromatizing interiors.

Our philosophy: We are inspired by nature, from where we obtain our plant extracts and natural ingredients of confirmed effectiveness. We create cosmetics making use of the latest advances in cosmetology and dermatology. It is important to us to provide comfort to three senses: sight, smell and touch.

Cosmetics manufactured by ALLVERNE are certified according to the new safety assessment standard and have been notified with CPNP. ALLVERNE is a member of the Polish Union of Cosmetics Industry.

Allverne

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APIS NATURAL COSMETICS is a family-owned company that for the last 27 years has been manufacturing multipurpose cosmetics for face and body.

The founder of the company, Krystyna Arcabowicz, is a biotechnologist, whose passion is cosmetology, and whose aim is the highest quality of products and commitment to excellence.

"BEAUTY IS OUR PASSION, NATURE IS OUR INSPIRATION". Technologies in APIS NATURAL COSMETICS are developed from the ground up and are a combination of the best natural ingredients and the latest developments in biotechnology and cosmetology. Our cosmetic portfolio comprises over 200 professional items and around 50 products is addressed to retail segment.

We are the first Polish company that has produced and marketed cosmetics with minerals from the Dead Sea. We have our own microbiological and physiochemical laboratories.

We work in accordance with the requirements of ISO 22716 GMP (Good Manufacturing Practice). Applying the principles of this standard confirms compliance with the requirements for the quality of the products.

In the search for innovative solutions in the field of biochemistry and biology APIS NATURAL COSMETICS cooperates closely with scientific and research institutes. Constantly expanding the scope of research conducted by experienced dermatologists and cosmetologists we confirm the high effectiveness of our cosmetics. Systematic testing of cosmetics allow us to maintain quality at the highest level. Fulfilling the expectations of our customers, we conduct trainings and workshops that provide theoretical and practical knowledge to our clients by our cosmetologists. After the finishing of the trainings, participants are ready to perform treatments based on our products in a professional manner, receiving certificates confirming the new qualifications. In order to strive for perfection in the field of beauty and care, we are constantly looking for new biotechnological breakthroughs. This results in introduction of new lines of professional cosmetics intended for SPA and wellness centers, schools and beauty products wholesalers: These include products for removing make-up, exfoliation products, peeling creams, algae masks, cream masks, concentrates, cosmetic creams, lotions and cosmetic accessories. Respect for nature, the latest achievements of science and passion are the foundation of our actions. The greatest pleasure for our company is the recognition of customers who, for many years, have been with us and use our products appreciating their significance to beauty.



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Arkana shares its innovation from 2011. Many years of experience, expertise in the field of biotechnology and innovative active ingredients make it possible for Arkana to propose a new dimension of conscious care. We take inspiration for unique ingredients of our cosmetics from satisfaction of our Clients and Partners both in Poland and abroad. Carefully selected ingredients reach deeper skin layers, thanks to which Arkana products work on cellular level. Twice a year we give our Clients new products and visible victory in the fight with running time.



ARKANA COSMETICS

Sp. z o.o. Sp. k.

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We are experts in indoor tanning, with more than 20 years' experience in the field. We have an excellent understanding of consumers' needs and expectations, and research them constantly, so as to be able to deliver perfectly matched products. We use innovative active ingredients and modern technologies to ensure that the quality of our products is always world-class. Modern designs and functional, practical packaging help us to stand out on the shelves of tanning salons in Poland, elsewhere in Europe, and all over the world.

We are the manufacturers of Soleo, Polish brand of tanning cosmetics, leader on the polish market, as well as being the sole distributor of the American SuperTan brand, which offers highest quality tanning cosmetics at very reasonable price.

aroma
trend

AROMA TREND

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We are experts in indoor tanning, with more than 20 years of experience in the field. We have an excellent understanding of consumers' needs and expectations, and research them constantly, so as to be able to deliver perfectly matched products. We use innovative active ingredients. ARTiSPA has been receiving since 15 years Main International Master Awards, collecting best knowledge and improving technology in amazingly natural Make up & PMu Medical micropigmentation. Since 8 years as an International trainer share unique techniques with hundreds students, supporting them to be champions, trainers and leading PMu Masters on over the World. ARTiSPA® every year organizes International Symposia in Pmu&Medical Micropigmentation, and World Championships - Best PMu Masters.

ARTiSPA® COMPANY IS LOOKING FOR REPRESENTANTS - Main Distributors of DERMA INTERNATIONAL pigments, ARTiDERM® devices and products for Permanent Make up and Medical Micropigmentation from all European Countries.

DERMAINTERNATIONAL - perfect, the world's first pigments for medical micropigmentation, created in 1989 in the United States by an outstanding chemist and specialist Elizabeth Finch-Howell. These pigments are characterized by a large range of shades of camouflage and permanent makeup colors, resistance to light and color-stable formulations, that are wonderful for years.



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www.dermainternational.com



Ava® Cosmetic Laboratory has been constantly active on the Polish market since 1961. Our mission is to create cosmetics in harmony with nature.

Ava® is the first Polish cosmetic manufacturer of natural and organic cosmetics that obtained the prestigious ECOCERT certificate – the French worldwide certification organization for natural and organic products.

The most active, technologically advanced ingredients, the highest quality products, tradition and ecology are the main advantages of the company.



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We are producer of the professional cosmetic products for beauty salons and SPA under brand BANDI since 1986. We offer skin care products for face and body treatments, for all types of skin. In our offer you will find professional products dedicated for beauty salon and SPA as well as retail cosmetics for home use. Our products can be used for a very delicate, even atopic skin. In our offer you can find series for different skin types and skin problems along with trichological products for scalp and hair. We also manufacture cutting-edge products at the service of Private Label.

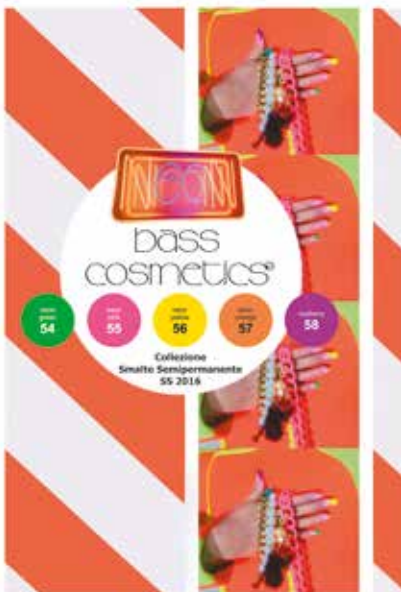
BANDI
PROFESSIONAL

BANDI COSMETICS

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Bass Cosmetics & Nail Factory by Bass Cosmetics is a brand known among professionals: nail technicians and trainers from across Europe for 20 years. Offers the highest quality of nail products based on the American acrylic and gel components.

The company offers the highest quality gel polishes in more than 60 colors, non-allergenic, easily removable. Applied product is resistant to various kinds of possible scratches and other harmful external factors. It holds splendidly for a longer period of time.

All other products: manicure & pedicure cosmetics, accessories and equipment are made in Poland, Europe, Japan, Korea and Taiwan. The company is also a regarded nail school co-working with trainers and masters from all over the world.

Our experience is Your professionalism.



BASS COSMETICS Nail Factory by Bass Cosmetics

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Beauty of Science is a company which was founded in 2010 to create innovative solutions for cosmetology. It is made up by people who have been in cosmetic and medical branch for several years. The inspiration for BofS is dynamically developing in terms of technology cosmetic and medical branch. We specialize in computer diagnostic devices and carboxy-therapy. We use modern research methods thanks to technological progress. Following the times Beauty of Science gives solutions aiming at using science for beauty purpose.



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BeautyFace is a family company, which is a combination of passion and knowledge in developing effective, healthy top quality cosmetics. We are a leader in the production masks and professional beauty treatments.

We offer the largest selection of masks and treatments for professionals and home spa use, and we hope that one day we will be the leader in the world.

Currently in their offer BeautyFace has more than 200 kinds of masks and treatments tailored to the age, the skin and individual needs.

BeautyFace has in portfolio 2 category of skin care masks & treatments:

HOME SPA use lines:

- Collagen line including ready to use treatments for face, for eye, for lips and body
- MOOYA BIO ORGANIC line including 2 steps treatments for face & neck & as well for hand, foot and breast
- INTELLIGENT SKIN THERAPY line including masks & serum

PROFESSIONAL use lines:

- Collagen masks for face, eye area, neck and body
- MOOYA COMPLETE EFFECT PRO
- INTELLIGENT SKIN THERAPY



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AOF
— ACE OF FACE —



42°
by BeautyMore



JELP
Ideal from the first wash....

BeautyMore Ltd. based in London - the home of latest trends.

Our mission is to create innovative concepts, always looking for added value for consumers, not just product itself. More than just Beauty. The highest quality at affordable prices is what constantly constitutes our offer.

BeautyMore Ltd. portfolio of brands:

- ACE OF FACE - expert brand dedicated to eye make-up.
- 42 degrees - highly emotional fragrances for different scent of our personality.
- JELP - hypoallergenic detergents for sensitive skin and allergy sufferers, targeting babies and whole family.

BeautyMore Ltd.

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CULTURE INSPIRATION

BEAVER is a beaver, famous for its beautiful fur and the ability to build habitat. BEAVER brand symbols are the inspiration for continuous professionalisation research department, compiling the highest quality preparations for hair care and styling. Beavers have their own special nonhierarchical model of life. All they do is a great work of the team, rapid response, hard work, care and harmony. Brand BEAVER was built in the same spirit.

BRAND CULTURE

Beaver strives to continuously improve the quality of its products and services, creating a natural and healthy formula tailored to the lifestyle. It believes that technology innovation will bring benefits to all, and help in reaching beauty.

BEAVER wants to share with all the charm and passion, insists on using high-quality hair care products. Continually supports professional hairdressers and beauty salons, offering many new and unique products for care, styling, coloring and perming hair - this is the best combination of natural and modern technology. With all my heart reflects the aspirations for excellence. Beaver is proud of the quality of professional products and services provided to clients and customers around the world.

BEAVER MISSION

In addition to profit, valuable brand must take responsibility for the contribution it makes to society. BEAVER laboratory from the beginning has been focusing on the search for natural care. To manufacture all of our products, we always use the best natural ingredients. We want to continue to increase the use of organic raw materials, which will help to create healthy and beautiful life.

BEAVER[®]
PROFESSIONAL

ODKRYWA PIĘKNO TWOICH WŁOSÓW

BEAVER COSMETIC GROUP Sp. z o.o.

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Manufacturer of professional hair care, styling and body care products since 1995. Distribution network in Poland covers over 2.000 professional hair salons and over 100 hair stores and wholesalers for hairdressers. Entering retail market resulted in becoming a leader of a new trend – selling professional products in retail channel. Now we are present in over 1.600 drugstores all over the Poland, in store chains like: Rossmann, Super-Pharm, Hebe (Jeronimo Martins), Natura. At our disposal are own production facilities with highly specialized equipment and qualified stuff. We obtained GMP Certificate – ISO 22716. Our offer is directed to:

- professional channel with hair coloring and cosmetics intended for use in hairdressing salons
- drugstores and cosmetic shops with premium and economical lines
- pharmacies with Cece MED series which respond to scalp and hair problems like hair loss, dandruff or sensitive scalp
- private label - we provide full cooperation with particular approach and elasticity.



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THE BELL COMPANY IS A RECOGNIZED POLISH PRODUCER AND DISTRIBUTOR OF COLOUR COSMETICS.

Our products are successfully sold on the markets of numerous countries, both in Central - Eastern and Western Europe as well as in Asia and North Africa.

To meet the expectations of customers Bell created a new concept - a line of hypoallergenic products, prepared specially for women with sensitive eyes and contact lens wearers. Sensitive, prone to allergic reactions eyes and delicate skin around require special care and appropriate makeup cosmetics. The ingredients have been selected with great care. The fragrance free, delicate formula of the products does not contain alcohol or synthetic dyes. All products have been tested under dermatologist and ophthalmologist control.

High quality of our products combined with affordable prices allow us to compete with foreign brands manufacturers.



BELL PPHU

**Graniczna 79G
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POLAND**

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export@bell.com.pl**

www.bell-cosmetics.eu

BELL PRIVATE LABEL

PAV. 18 • STAND B31



Bell provides high-quality services in contract manufacturing of color cosmetics.

We are proud of our products, which meet the highest global standards. 30 years of experience in creating various formulations, commitment to quality and flexible approach to every Client ensure the highest level of efficiency. We create new cosmetics with passion and according to worldwide trends. Each season we present variety of new colors, textures and effects in lip, eye and face products. Moreover, our advantage is fact that we design and produce packaging. Wide assortment of in-house produced packaging gives flexibility and shorter lead times. The success in the number of signed contracts is the result of dynamically changing offer of Bell company, perfect feeling the expectations of our clients and the trends on the market.



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We are dynamic Polish producers and exporters of white and colored cosmetics. The prime mission in our manufacturing process are flawless quality and affordable prices. Our experience has allowed us to gain the trust of customers in over 20 countries.

The efficacy and high recognition has been achieved through the use of unique technologies. We strive to be the best partner for our customers by updating and expanding our portfolio with the latest trends.


Belle Jardin

BELLE JARDIN COSMETICS

Sportowa 1/5

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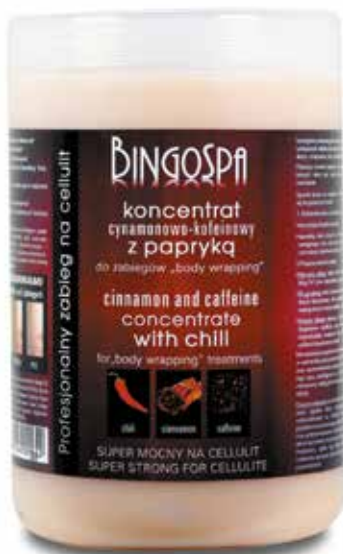
BIELEND A Natural Cosmetics was established in 1990. Company produces best-quality natural body and face cosmetics for the past 25 years. Being a modern company, Bielenda believes that the most all-encompassing, yet the safest and skin-friendly beauty care can be only delivered by cosmetics containing the best quality active ingredients.

Bielenda portfolio now includes over 400 top-notch products for individual clients and professionals – beauty salons, Wellness & SPA centres, and beauty schools, who can choose from an extensive family of professional cosmetics. Due to goal-focused improvement and skilful anticipation of the market needs, Bielenda enjoys continuous development and has won a continually growing number of highly satisfied clients. We are proud to stay one step ahead of the domestic cosmetics market and to offer products which are highly appreciated by both, regular clients and cosmetics experts.



BIELEND A NATURAL COSMETICS

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BingoSpa is a Polish manufacturer and importer of cosmetic ingredients. Being a company that has been operating since 1988, it is recognised as a cosmetic brand present in a dozen of countries, which offers approximately 500 cosmetics for body, face and hair care.

BingoSpa brand includes energising cosmetics from all over the world, i.e. products for a home SPA, collagen, slimming products, cellulite, acne and stretch marks preventing products. As well as Dead Sea salt and mud, therapeutic peat, argan oil, keratin, conditioners and hair treatments, bath and compress salts or face creams and masks.

The most popular products are pure collagen and the strongest slimming concentrate with cinnamon, caffeine and chilli.

BingoSpa cosmetics contain mainly of natural raw materials, plant extracts and rare fragrance compositions originating from all over the world.

BINGOSPA

BINGOSPA POLSKA

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SUNBRELLA



Dermedic is a dermocosmetic brand owned by Biogened SA, the company with 67-year experience on the pharmaceutical market. Dermedic products are created in cooperation with and on the basis of experience of dermatologists, cosmetologists and biotechnologists. When the dermocosmetic products are being developed, the newest trends in dermatology are used according to the EADV (European Academy of Dermatology and Venerology) standards cutting the edges of skin care. Technological innovations discovered on international fairs, symposiums and congresses have also crucial impact on our portfolio of products.

Dermedic cosmetics include unique composition of active ingredients having beneficial and safe effect on sensitive skin. The complexity of research is provided thanks to our own Research and Development Institute. Independent laboratory guarantees quality and safety of our products. Numerous clinical and consumers' tests proves effectiveness of Dermedic cosmetics.

DERMEDIC

Recommended by dermatologists

BIOGENED SA (MARKA DERMEDIC)

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mob.: + 48 604 947 691

e-mail: manager@biogened.pl

www.dermedic.com.pl



The Company "Blue Konrad Bendykowski" has been discovering variety of fragrances and ways of transferring them into our homes, offices and hotels since 1998.

The Company "Blue" is a unique producer of exclusive perfumes for home, office and hotels, which are known under the brand Pure Home Perfume. Our Company is unique, because we are totally committed to the art of inventing amazing scents that contribute in creation of an exceptional character of every interior.

High quality of painstakingly selected aroma compositions from Grasse in France, recognized in the world as a capital of fragrances, guarantees satisfaction and tremendous fragrance experience to every purchaser.

All fragrances are heavenly symphonies of luxurious interior aromas, wrapped in the attractive packaging.



FPH BLUE

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BodyBoom is a producer of No. 1 COFFEE SCRUB in Europe, based in Poland. Thanks to natural ingredients and marketing strategy within few months our products became one of the most desirable lifestyle cosmetics.

Due to a special recipe and caffeine BodyBoom perfectly smooths the skin, combats cellulite but above all leaves skin beautiful and moisturized like never before. The unique structure makes it 5x more efficient than other standard scrubs. Superior quality and unique social media communication has been recognized by thousands of customers and most influential beauty bloggers.



BODYBOOM

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Phone: + 48 505 094 448

e-mail: hello@bodyboom.pl

www.bodyboom.pl



The business concept is based on the offer of high quality products at competitive prices. We create and produce make-up brushes with natural either synthetic bristles, professional and economical - for all groups of clients. Our products are dedicated to professionals and also to individual shoppers at any age.

Brush Factory
— MARCO —

BRUSH FACTORY - MARCO

Przemyslowa 30
00-450 WARSZAWA
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e-mail: office@brushfactory.eu
www.brushfactory.eu

SESSIO AQUA COOLTURA



NEW

The Chantal company, which was founded in 1989 produces high quality cosmetics for hair colouring, care and styling. The product offer contains both Professional cosmetics for hairdressers (Prosalon brand), as well as those dedicated to the retail market.

For retail customers we offer two lines: VARIETE

- permanent hair dye and Sessio professional
- a wide range of hair care products and styling.

Our innovation in the retail segment is a new hair moisturizing line - Sessio Aqua Cooltura and Sessio Color, which helps to protect coloured hair. We have been selling our products successfully for many years to more than 20 countries.



CHANTAL

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CHANTARELLE Laboratory Derm Aesthetics is a professional brand in beauty industry. Well known for dermatological cosmetics, innovative and non invasive laser machines for beauty & aesthetics medicine salons also for Med SPA.

INNOVATIVE LASER MACHINES

Non-invasive beauty philosophy giving excellent effects without scalpel

MORE THAN 300 DERMATO AESTHETICAL PRODUCTS

- dedicated dermo-cosmetics for laser photo-dynamic therapy PDT
- sets for laser treatments of thermal lifting and non invasive lipoplasty
- wide range of serums for no needle mesotherapy
- strong chemical peels for cosmetic and medical salons
- sets for: anti-aging, firming, regenerating and intensively moisturizing, strengthening sensitive skin lipid barrier, sebum regulating for oily skin, reducing irritation process of atopic skin and skin with broken capillary problem, correcting acne vulgaris and rosacea symptoms, also decreasing pigmentation and scars
- more than 100 products for **HOME CARE** for various skin and body problems.



CHANTARELLE LABORATORY DERM AESTHETICS

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www.chantarelle.eu



Claré Blanc is the answer to modern women who crave for ecologic make up cosmetics without giving up on luxurious quality of the product. For us it's all about you feeling good in your own skin, so you could remain beautiful, while respecting nature. We believe there is no need for compromises between health and beauty. Our cosmetics don't harm skin and still make women look stunning. Full of natural and made of only the best ingredients, they take good care of skin – nourish, moisturize and slow the skin aging process down. They are easy in application and are ideal for all skin types – even the most demanding, sensitive and with allergies.

Care About Yourself - www.clareblanc.pl

CLARÉ BLANC

CLARÉ BLANC

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COLORIS is an ODM type company creating and manufacturing cosmetics for third parties since 2003. Our main specializations are lip balms, eye care and nail care products, hair removal products (wax strips, creams). We use our own formulations. We sell stock formulas products or customize them according to client's specification.

We offer: specialisation, experience, product creativity, and price competitiveness, high and consistent quality.

Our newest product: Hypoallergenic Lash Growing Enhancer.



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COSMETIC REPORTER is a quarterly magazine dedicated to cosmetic branch and issued by Polcharm company since 2006. Cosmetic Reporter publishes up-to-date reports on the biggest cosmetic markets, including Poland. We are promoting and presenting those events, which seem to be the most important for cosmetic branch. The magazine targets foreign and Polish producers, but most of all distributors and chain buyers from all over the world. The issues in English (occasionally including some content in Russian, Ukrainian and Italian languages) are distributed during the main events for cosmetic branch among producers and buyers (Cosmoprof/Cosmopack, Cosmoprof Asia, China Beauty Expo, interCHARM Ukraina, interCHARM). Every issue includes a special catalogue with Polish section exhibitors.



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Combinath produces wrapping and packaging, folding, glued and sewn from cardboard 3- and 5- layers, flute B, C, E, BC, BE, EF.

We have a modern gluing and lining machine and machine for hot-stamping - pressing graphics on hot. We also make advertising stand from a line board. We are manufacturer of cosmetic inserts. The Inserts are made of dyed kraftliners approved for contact with food. We produce inserts in all Pantone colors.



COMBINATH Sp. J. M. i E. Nath

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The Company Danpol Danielak is the manufacturer of plastic products.

We produce screw caps for nail polish bottles, and brushes for polishes.

We provide services in scope of decorating screw caps by printing with use of hot-stamping method.

We have independent machinery, which enables us to make injection moulds for an individual order with design claim for customer.

We provide you with support in choosing the decorations and creating of projects.

To learn more about DANPOL advantages ask our consultant or visit our website:

www.danpol-danielak.com



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DAX Cosmetics is one of the leading Polish cosmetics manufacturers, GMP and ISO certified. The company has its own R&D, Physico-Chemical and Microbiological Laboratories as well as modern production equipment located on 7000 square meters ensuring daily output of 8 tons. DAX Cosmetics specializes in the manufacture and sales of face and body cosmetics as well as protective suntan preparations grouped within six brands: YOSKINE, CASHMERE, PERFECTA, DAX SUN (DR SUN), DAXMEN and CELIA.



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Our company is an alternative to the revolutionary, innovative and creative glass decorating. DEKORGLASS offers creative packaging.

Almost 20 YEARS OF EXPERIENCE helps us to understand the expectations of our customers better.

We offer NOT ONLY INNOVATIVE SOLUTIONS in glass decorating but above all we offer CONSULTING, INDIVIDUAL APPROACH TO YOU AND YOUR EXPECTATIONS. We appreciate it therefore we are improving our service year after year. Since beginning of 2015 we have started offering DESIGN CONSULTATION, DESIGN AND 3D VISUALIZATION TO SPEED UP THE PROCESS OF IMPLEMENTATIONS.

WHAT MAKES US DIFFERENT?

PASSION - design and decoration is our passion – create without limitation – nothing is impossible

INNOVATION - every year we introduce new technologies and new solutions for market to meet expectations of all customers

EXPERIENCE - we introduced into the market thousands of new products. We collect knowledge and skills from almost 20 years

GRAPHIC SERVICE / 3D VISUALIZATIONS - 3D visualizations speed up the process of implementation.

You can see your product without sampling. We help in preparation graphic designs, we adjust the existing designs, we create new trends for packaging

COMPLEX PRODUCT - Glass decoration + accessories + glass = one place/ one contact person

LIMITED EDITION TRIALS - We are flexible in decoration techniques and technologies. Size of your order is not the most important for us

YOUR OWN CONTACT PERSON - Our specialists take care of your project on each stage: implementation, sampling, production and finally selling

INDIVIDUAL APPROACH - In relation to the projects, market, segment of sales. We cooperate with different companies producing alcohol and cosmetic goods

COMMUNICATION - Experienced team of ambitious and creative people will advise and dispel your doubts

QUALITY - We are certified company. Extensive quality process provide the highest level of decoration

MODERN MACHINERY FACILITIES - We can decorate bottles/jars from 4 ml up 12 000 ml.

We have the wide range of decorations. WE offer different DECORATION TECHNIQUES:

- Water based coating
- Hot stamping
- Silk screen printing
- Metallization
- Decal application
- Acid etching
- Laser etching
- Ink jet (digital printing).



DEKORGLASS DZIAŁDOWO S.A.

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www.dekorglass.pl

Cameleo®



Delia Cosmetics is a Polish company established in 1998 by a chemist Józef Szmich Ph. D. Exceptionally wide product range offered by Delia Cosmetics includes several hundred beauty products in four categories: hair colouring and hair care, make-up, nail polish and face&body care. Our products are currently available in 60 countries all over the world. Constant development and highly qualified staff brings the results of the highest quality products created in accordance with the latest market trends.

Delia®
COSMETICS

DELIA COSMETICS
Sp. z o.o.

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e-mail: export@delia.pl
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dermaglin
NATURA DLA SKÓRY
Natural Lifting

BIO MASECZKA
PRZECIWTŁĄDZIKOWA

100% Zielona Glinka Kambryjska
+ Olej jojoba + Arnika + Rumianek

OCZYSZCZA PORY
REDUKUJE ŁOJOTOK

PRODUKT NATURALNY
Produkt jednorazowego użytku

The Dermaglin company has been active on the market for over ten years. We are the leader in the extraction and processing of the most valuable clays - Cambrian green clay are the only European cosmetics created on its basis. The fact has been proved with numerous awards and certificates. The consistently built brand image is based on the original recipes and special innovative technology of synergistic combination of green Cambrian clay with valuable herbal extracts. That is what makes our cosmetics unique and innovative in the world. Their creation is accompanied by research at every stage of their formation.

Our specialty are facial masks, but also great creams and outstanding dermatological soap. At the moment we sell our products in 17 000 different shops all over the world. Our main sales channels are drug stores, supermarkets, and pharmacies. We are also open for private labels. Our goods are sold in Poland, Ukraine, Russia, Kazachstan, Italy, Spain, Iran, Romania, USA, and Chile.

dermaglin[®]
NATURA DLA SKÓRY

DERMAGLIN HANNA IWONA KORDIASZ

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DermoFuture provides the consumers with innovative cosmetic products. Our cosmetics are ahead of the competition in the borderland of cosmetic surgery. We have a unique section of scientific research in Switzerland that has been continually benefiting from the latest scientific discoveries and getting inspired by the care rituals from all around the world. This enables us to develop innovative product of the future.

DermoFuture
Precision

DERMOFUTURE

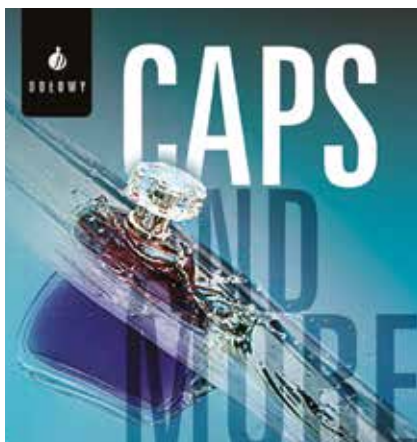
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Fax: + 48 22 715 65 01

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For the last 17 years, our firm has been a leading supplier of various types of capping and closure systems for cosmetic bottles.

Our offer mainly includes caps and screw caps manufactured from such materials as ABS, PP, SAN, or Surlyn.

We specialize in the production of screw caps for aftershaves and aftershave balms. In this category, we hold an unquestionable leader position. Almost half of the entire production of these products, available on the Polish market, is manufactured in our factory.

Our offer also includes a wide range of caps for atomizers. All our closure systems are designed and manufacture to be fitted into the majority of bottles available on the market.

We kindly invite you to learn more about our offer.



DOLOWY
caps and more

DOLOWY PT

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DR IRENA ERIS COSMETICS LABORATORIES

PAV. 29 • STAND A14-B13E



Dr Irena Eris Cosmetic Laboratories is the most widely recognized Polish manufacturer of skin care cosmetics. It is the only cosmetics company in Poland with its own Centre for Science and Research where multi-disciplinary cosmetology research is conducted. All cosmetics are developed based on the company's own and original formulas following a multi-stage testing process (in vitro, in vivo, ex vivo, dermatological and other tests).

The products offered by Dr Irena Eris Cosmetic Laboratories are known to be of top quality, innovative, efficacious and safe to use.

A vast range of skin care products is available under 4 distinctive brands:

- Dr Irena Eris (premium and professional cosmetics),
- Pharmaceris (pharmaceutical dermocosmetics),
- Lirene (cosmetics for mass consumers) and
- Under Twenty (skin care products for teenagers).

In 2012, Dr Irena Eris was the only Polish and non-French cosmetic brand to become a European member of the renowned French luxury brands' association Comité Colbert.

Dr Irena Eris

COSMETIC LABORATORIES

DR IRENA ERIS COSMETICS LABORATORIES

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Dramers S.A. – manufacturer and distributor of cosmetics and household products.

The company employs more than 300 employees and it produces over 3.5 million products each month, exports its products to nearly 50 countries worldwide. Our products: household aerosols, liquid fragrances, cosmetic aerosols, liquid cosmetics, perfumery products, liquid household and rim blocs.

Dramers company mission is to deliver high quality products – cosmetics and household products, fragranced cosmetics, cosmetics for hair styling, that are based on the modern, effective and safe formulas which fulfil the needs of our customers.

Dramers S.A. also makes products to customers' orders which are signed by their brands. The wide range of companies that trusted us consists of both the international concerns and the largest commercial chains from all over the world.

Products:

- household aerosols, liquid fragrances • cosmetic aerosols • liquid cosmetics • perfumery products • liquid household • rim blocs

dramers
spółka akcyjna

DRAMERS S.A.

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Efektima is a Polish cosmetic company set in 2000. Its specialty are anti-ageing cosmetics for women and men but also products for special body treatments. They are addressed mainly to those customers, whose skin requires more intensive curation and preventing negative effects of ageing processes. The company follows the newest achievements and trends in the field of cosmetic industry worldwide, using for their production the newest and most effective raw materials. The offered cosmetics undergo dermatological and application tests, which allows to state that all of the products have confirmed quality and high efficiency.

Efektima
INSTYTUT

EFEKTIMA

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POLAND
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www.efektima.eu**



Our company is producing and distributing disposable articles for Hairdressing and Beauty Salons, Solariums and Health Care Facilities for 15 years.

We are producing:

- Disposable nonwoven hairdressing towels
- Foil capes for coloring
- Disposable nonwoven capes for hair cutting
- Disposable nonwoven capes for hair modeling
- Hairdresser's aprons
- Depilation strips
- Bed sheets on roll
- Slippers
- Capes for make-up
- Cosmetic handkerchiefs
- Cosmetic products for hairdressing salons

We deliver our products to individual customers and also to the biggest and the most famous wholesales in Poland and Europe.

We also make special custom-made products for our customers:

- Overprint on hairdressing towels
- Overprint on capes



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Elfa Pharm Polska was founded to provide women with very high quality cosmetics of plant origin. They have received certificates from the laboratories in Europe and enjoy a good reputation with millions of women who value Elfa Pharm Polska products for their excellent quality and affordable price.

The company offers more than 500 products, under the following brands: Vis Plantis, Green Pharmacy, O'Herbal, Intensive Hair Therapy, Dr. Sante, Fresh Juice.

The cosmetics can be bought at: sklep.elfa-pharm.pl.

elfa | Pharm
POLSKA

ELFA PHARM POLSKA

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e-mail: biuro@elfa-pharm.pl

www.elfa-pharm.pl

Export Department

Julia Widz - export manager

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Equalan Pharma Europe is a dynamically developing cosmetic company that specializes in dermocosmetics, professional and home skin treatment. Trying to meet clients' expectations and satisfy their needs, the company produces a wide range of high quality cosmetics for skin and hair. Skin care formulas of Equalan include: piling products with esterified glycolic acid, anti-acne treatment based on QuSome delivery, Argan, Coconut, Macadamia Oil Line, innovative anti hair loss treatment patches and many others.

PROFILE
SKIN / HAIR / DERMOCOSMETICS / PROFESSIONAL / PRIVATE LABEL /

EQUALAN
P H A R M A

EQUALAN PHARMA EUROPE Sp. z o.o.

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Established in 1995, Euro Fashion has since grown into the industry leader of the European market. We offer the widest variety of professional products for the natural nail care, artificial extensions and nail art. We employ high-qualified professionals to provide our customers with the highest level of service. Euro Fashion headquarters is located in Pruszcz Gdanski, Poland. In order to meet growing demand for product throughout Eastern Europe, we have several distributors scattered all over Poland, as well as Europe (Lithuania, Russia, Ukraine).

Apart from offering nail care products Euro Fashion has been also organizing and sponsoring multiple competitions such as: Nail Art Poland - Polish Championships in Nail Designing, PINK & WHITE - the International Nail Extensions Championship and International Nail Art Championship - the International Competition in Nail Decorating. Many participants in the competitions are people who had completed the courses organized by our company. Courses in nail extension and artistic nail decoration are performed by our high-skilled professional instructors. Coursework includes one-to-one training and classroom instruction for multiple techniques currently used worldwide. Upon successful completion of the coursework, each student receives an American worldwide-respected certificate of achievements to authenticate their skills.



EURO FASHION

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Eveline Cosmetics is the largest Polish manufacturer and exporter of cosmetics.

Today, the brand is present in over 90 countries around the world and pursues further expansion. Eveline beauty products are an outcome of the passion and engagement of over 500 highly qualified specialists. Wide product portfolio comprises skin care, body care, make-up, nail care and hair care categories. As a market leader, Eveline Cosmetics takes care to implement innovative technologies and modern packaging design, achieve highest quality of products undergoing constant control and promptly react to market trends.

EVELINE
COSMETICS

EVELINE COSMETICS

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Evershine company was set in 1990. Since that time it has become one of the biggest importers, exporters and producers of professional nail accessories.

Among our clients there are companies all over Europe and in some countries we have also set our manufacturer's retail shops.

Thanks to participation in most of cosmetic fairs we have become a recognizable brand. The constantly widening portfolio of our products is famous for their quality, price and thorough after-sales service.

EVERshine
BEAUTY & CARE

EVERSHINE POLAND S.C.

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The Natural Cosmetics Laboratory FARMONA is one of the Polish leading producers and exporters of cosmetics and dermocosmetics for face, body and hair care. In our offer we also have professional cosmetics, aimed for beauty salons, spas and skin care clinics.

All FARMONA's products are based on natural ingredients and innovative recipes, created in our laboratories in collaboration with a team of scientists and dermatologists. High quality of products confirm ISO and GMP certificates.

Our products are exported to more than 40 countries all over the world, among others USA, South Korea, Saudi Arabia, Russia, Panama, Vietnam, Malaysia and Turkey.

We cooperate with such big American chain stores as ROSS and TJ MAXX.

We invite you to visit our website:
www.farmona.pl/en



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Phone: + 48 12 252 70 75
e-mail: export@farmona.org

www.farmona.pl/en



For more than 20 years FIRMA MATT is a major supplier of nail & body art. Due to our experience and exceptional emphasis on the quality of our products we supply most of major and minor nail industry companies in Europe. We focus on manufacturing natural pigments, glitter dust and special "MAXI" gel formula full of glitter or pigments.

We also offer excellent glues for nail, lips, eyes and body art. The total novelty on the cosmetic market is a three-day tattoo spray made in Europe without henna, ready in 2 minutes. Welcome - we are looking for distributors.



FIRMA MATT BOGUSŁAW SZCZUROWSKI

Czorzstynska 11 A
71-201 SZCZECIN
POLAND

Phone/fax: + 48 91 48 74 659

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biuro@firmamatt.pl

www.firmamatt.pl

LABORATORIUM KOSMETYCZNE FLOSLEK

PAV. 29 • STAND A24-B23H



FLOSLEK Cosmetic Laboratory - producer of cosmetics for complete face and body care and protection. Our brands: FLOSLEK PHARMA – dermocosmetics created for problematic skin and FLOSLEK LABORATORIUM – cosmetics for women, men and children. Our cosmetics are created in the modern R&D laboratory and are based on innovatory formulas and natural active ingredients, characterized with high effectiveness and safety of use.

Our offer includes over 200 positions: FLOSLEK LABORATORIUM – mass market cosmetics, available in drugstores and cosmetic stores, FLOSLEK PHARMA - dermocosmetics, available in pharmacies and herbal stores. Our brands are present in European, Asian and American countries. Our main targets of development in the next 2 years are: East Europe, USA, South America and the Middle East.

FLOSLEK cosmetics appreciated by millions of consumers won many awards, both for business eg: Diaments of Forbes, Bussiness Gazelles, as well as the cosmetic industry eg: Golden Otis, Consumer Laurel - Discovery of the Year 2010.

FLOSLEK
LABORATORIUM

**LABORATORIUM
KOSMETYCZNE
FLOSLEK**
Furmanek Sp. j.

Geodetow 154

PL 05-500 PIASECZNO

POLAND

Phone: + 48 22 270 11 16

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www.floslek.pl



GLOV Hydro Demaquillage – the purest form of success.

Phenicoptere was established in Poland in 2012, producing innovative make-up removal accessories - GLOV. The company was immediately named start-up of the year by the Polish Entrepreneurial Foundation and has won countless more industry awards ever since. During the subsequent four years, GLOV has been stocked in pharmacies, beauty salons and the largest chains of drugstores in 40 countries in Europe, Asia and North America.

Meticulous testing on the GLOV range took two years. The starfish shaped microfibres were created, which act as a magnet attracting all facial impurities, leaving the skin clear and deeply cleansed. The material is so gentle it's safe to use even on the most sensitive, allergy prone skin.

Products:

GLOV Comfort: larger in size, with the 4 corner system which allows precise, targeted access to the eyes, neck and décolletage. Highly recommended for those who wear heavy make-up.

GLOV on-the-go: smaller in size and comfortably fits the hand. Recommended for an active lifestyle and light make-up.

This spring will see exciting new additions to our existing range: a colour version of GLOV on-the-go, available in four hues, a product specifically designed for oily skin and a travel set.

GLOV
HYDRO DEMAQUILLAGE

**PHENICOPTERE
Sp. z o.o.**

Nowogrodzka 18A/21
00-511 WARSZAWA
POLAND

Phone: + 48 669 111 996

E-mail: info@phenicoptere.com

www.glov.me

HEAN COSMETICS FACTORY

PAV. 29 • STAND A24-B23G



HEAN is a manufacturer of color cosmetics and skin care (est. 1980) includes a wide range depending on the type of distribution: economy, premium and professional products. High quality, excellent quality-price ratio, ever improving formulae, on-trend colours are the result of over 30 years of experience in make up world. We have our own R&D laboratory where experienced team of specialists creates original recipe based on the modern technology and the best raw materials only from reputable sources. The manufacturing procedures comply with the GMP standards. Strategy of Hean brand associated with high specialization in color cosmetics range and implementation of advanced professional cosmetic formulas.

The company has also more than 10 years of experience in creating private label projects. Thanks to advances in the field of B2B we better understand the market and can flexibly adapt to its needs.



HEAN COSMETICS FACTORY

**Mochneckiego 20
30-652 KRAKOW
POLAND**

**Phone: + 48 12 655 44 44
e-mail: sale@hean.pl
export@hean.pl**

www.hean.pl



Heinz Glas Działdowo and Heinz Plastics Poland belong to HEINZ Group, which is one of the world market leaders in manufacturing and refining small glass bottles for the perfume and cosmetics industry, as well as for plastic containers and caps. Heinz Glas Działdowo produces high-quality cosmetics glass packaging, which includes flint glass, opal glass and glass colored in feeder. We offer standard and customized glass packaging for perfume and cosmetics markets.

We produce glass bottles according to the customer's requirements using our own design office. We are able to do the most unusual projects. In cooperation with Heinz Plastics Poland and 2HD we offer complete glass packaging with adjusted plastic caps and customized decoration.



HEINZ GLAS DZIAŁDOWO

Sp. z o.o.

Wl. Jagielly 40
13-200 DZIAŁDOWO
POLAND

Phone: + 48 23 697 01 01
e-mail: sales.poland@heinz-glas.com
www.hgd.pl



HERLA Laboratory is one of the leading Premium brands specialized in manufacturing of natural & professional cosmetics for face and body care contributing the latest global ECO trends. Created with passion for pure nature, its benefits and natural beauty. HERLA's beauty products are dedicated for both, individual and Professional Clients of SPA & Wellness Institutes, designed suitably for the specific requirements to suit each specific skin type and skin problem. HERLA offers also a wide range of products for an individual use, allowing easy and efficient HOME SPA skin care therapy. HERLA applies the highest quality and proven results ingredients selected through rigorous screening that have been strictly tested in HERLA Research Institute. Our Laboratory exploits the most advanced manufacturing technologies, and the quality of the products meets the highest world's standards and upcoming global trends. Over 90% of the ingredients in the products comes from nature. We are impassioned about our skincare cosmetics but we reflect also on the safeness and eco-friendliness.



HERLA LABORATORY LTD.

Maratonska 113

94-007 LODZ

POLAND

Phone: + 48 691 351 067

e-mail: a.milczarek@pol-skor.pl

www.herla.eu



IMPA is a world's leading PUR pumice producer. Our products are considered as a pumice quality benchmark. IMPA specializes in private label production. Our products are available under major brands in professional and retail markets. Our diversified offer consists of over 30 variations of pumice sponges, also in forms of pedicure handles, foot files and pumice powder. Pumice easily removes calluses and horny skin, making hands and feet delicate and smooth from the first use.



IMPA

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**e-mail: impa@pumice.pl
export@pumice.pl**

www.pumice.pl

PERMANENT MAKE-UP EQUIPMENT



Made by DIVA BEAUTY FACTORY

DIVA GLASS



CARTRIDGE



NEEDLE TYPE T



NEEDLE TYPE S



The producer and a wholesaler of devices, pigments, cartridges and accessories for permanent make-up made under the brand DIVA. We have been on the market since 2006. In our offer we have the permanent make-up devices, dyes, needles, cartridges and accessories.

Thanks to the longstanding cooperation with beauty salons and aesthetic medicine cabinets we know the needs of our clients and introduce innovative solutions which significantly improve the safety and comfort of the linergists. We are looking for the distributors of DIVA brand and provide safe and efficient permanent make-up products of proved quality.

Permanent make-up
Equipment



INSPIRATION Sp. z o.o.

Bobrowiec 35

97-220 RZECZYCA

POLAND

Phone: + 48 509 730 799

e-mail: info@divabeauty.pl

www.divabeauty.eu



We represent many well-known prestigious brands in markets around the world.

We manufacture, sell and implement the latest medical devices and cosmetics and personal care line of cosmetics. The quality and satisfaction of our customers is our top priority. Our LipoRadioLogie™ VINCI is the result of our hard work. Liporadiologie Vinci. is a device which uses technology showing the greatest effectiveness in treatment for face and body. In our offer you can also find effective and most modern lasers for hair removal, fractional lasers, systems for moisturizing the skin, and many others. We encourage you to cooperate with us you will reach success and development.



INSTYTUT LESTHEZONE

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41-500 CHORZOW
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Phone: + 48 501 509 569
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www.lesthezone.pl



Interton is a dynamically developing company, a producer of a wide assortment of plastic cosmetics containers.

The company specializes in the production of containers and cases for make-up cosmetics, and in particular, lip gloss, mascara, eyeliner, eye shadow and lipstick containers and casings. Interton's products are made exclusively of certified materials authorised for the production of containers coming into direct contact with cosmetic formulas. Production materials are sourced only from reliable, quality-certified suppliers.

The packaging can be designed with enamel or metalized finish, dyed, as well as covered with multiple details and labels using silk-screen printing and hot-stamping methods. A variety of lip-gloss and eyeliner applicators as well as a multitude of mascara brushes are on the offer to cater to the needs of our clients.

Interton is committed to make the delivery as short as possible and to guarantee the best quality of its products at each subsequent production stage. We make every effort to make sure that cosmetics sold in our containers satisfy the needs of the most demanding customers.



INTERTON Sp. z o.o.

S. Bodycha 97, Reguly
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www.interton-wra.com.pl



INVEX REMEDIES is an innovative company specializing in production and sale of cosmetics and supplements based on microelements, created on the basis of its own innovative technologies. The founder of the company is Stanislaw Szczepaniak, a famous inventor, the winner of over 200 distinctions and medals, the creator of over 150 patents, one of which proved to be particularly innovative - the fragmentation of metal's particles to monoions structures tens times smaller than nanoparticle.



**invex
remedies**

INVEX REMEDIES

Sp. z o.o.

Al. Solidarnosci 34

25-323 KIELCE

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Phone: + 48 41 332 64 50

Fax: + 48 41 343 30 68

e-mail: anna.parkita@invexremedies.pl

www.invexremedies.pl

IZA HAIRPIN'S FACTORY

PAV. 29 • STAND B36-C35C



In our factory a great range of hair pins and hairgrips have been produced since 1928. They can have various sizes, kinds and colors. We offer the best quality products for professional usage. This quality makes us a great business partner who can guarantee short production times and competitive prices. Not only hairpins and hairgrips are available but also different hair accessories such as hair clips, hair gums, decorative grips and wedding accessories. We would like to start a long-lasting cooperation with you.



IZA HAIRPIN'S FACTORY SINCE 1928

Przelecz 21
60-115 POZNAN
POLAND

Phone: + 48 65 529 97 03

Fax: + 48 65 529 72 59

e-mail: natalia@szpilki.com.pl

www.iza-hairpins.com

FENZI PERFUME PROFESSIONAL

PAV. 29 • STAND A11A



A unique and modern outlook on perfumes, combined with long-term experience at the scent market has helped us build a company with a consistent and stable strategy. Using only verified top-shelf components, relying on constant development, modern technologies and creative solutions allow us to remain in the lead of manufacturers of the best perfumes.



FENZI PERFUME PROFESSIONAL

**T. Romanowicza 17a
30-702 KRAKOW
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Phone: + 48 12 296 00 13

Mob: + 48 504 150 655

e-mail: fenzi@vp.pl

www.jfenzi.pl

JOANNA COSMETICS LABORATORY

PAV. 29 • STAND A36-B35F



JOANNA Cosmetics Laboratory is a dynamically developing Polish company, which has been specializing in production of high quality cosmetics from more than 30 years.

The company employs over 300 people and has its own production premises, a laboratory and a warehouse.

Joanna Cosmetic Laboratory's mission is to specialize in cosmetic products that fully meet customers' needs for hair care, coloring, hair styling and body care and to be recognized for high quality at reasonable prices.

We operate in constantly growing segments of hair and body cosmetics and professional products. We constantly improve our formulas and expand the range of new products in accordance with market trends. The company implements new standards of operations, modernizes our laboratory, production and storage facilities.

All this makes us proud to be a modern company which successfully confronts the western competition and places us in the forefront of Polish cosmetics companies.

Joanna
THE NAME OF BEAUTY

JOANNA COSMETICS LABORATORY

Generala Jozefa Zajaczka 11C2
01-510 WARSZAWA
POLAND

Phone: + 48 22 331 92 10

Fax: + 48 22 331 92 29

e-mail: joanna@joanna.pl

www.joanna.pl



KAJ LTD specializes in the production of high quality cosmetic and pharmaceutical plastic packaging. Using IBM and IM technology we manufacture caps, closures, bottles, mainly roll-on bottles. Company is certified according to ISO 9001:2008, ISO 15378 and HACCP. We can provide a complete solution from idea, design, tools, production to decoration. We are innovative in creating new projects and we are not afraid of difficult challenges.



KAJ Sp. z o.o.

Grunwaldzka 44
13-200 DZIALDOWO
POLAND

Phone: + 48 23 651 43 29

e-mail: sales@kaj-plastics.eu

www.kaj-plastics.eu



LA RIVE is one of the main perfume manufacturers in Poland and in Europe. Together with the best perfume makers around the world, we create unique fragrance compositions that give a sense of luxury to even the most demanding Customers.

We treat perfume making as the art, paying attention to every detail - from a beautiful fragrance composition to our flacons, caps and packaging. We export our products to over 80 countries and every year we penetrate new markets.

LA RIVE

parfums cosmetics

LA RIVE S.A.

Składowa 2-6
86-300 GRUDZIADZ
POLAND

Phone: + 48 56 692 81 03

Fax: + 48 56 46 109 60

e-mail: eksport@larive.pl

www.larive-parfums.com



Lazell Parfums Company was established in 2001.

We are manufacturing high quality and long-lasting perfumes.

Wide choice of the fragrances makes our company one of the most popular brands on perfumery market.

All Lazell Parfums high quality products are available in reasonable price.

Our partner companies sell our products worldwide.

We are working according to GMP system. Lazell Parfums is our registered trademark.

Lazell[®]
parfums

LAZELL PARFUMS

**Gen. Berlinga 98
05-100 NOWY DWOR MAZOWIECKI
POLAND**

**Phone: + 48 22 775 61 61
+ 48 501 747 333**

**e-mail: export@lazell.pl
www.lazell.pl**



We are very glad to introduce to You our company Looksus Lashes.

With Looksus Lashes, a look quickly and easily gains depth and expression - a spectacular effect in the blink of an eye. We work with the best manufacturers of products and accessories for eyelash extension, we also produce our products in Poland. Our products are synonymous of quality. Therefore, we have been trusted by a large group of Polish and foreign clients: beauty salons, drugstores specialized wholesalers, make-up artists and individual customers. Among our products you will find high quality products for eyelash extension, including false lashes (Siberian Mink Lashes, Silk Lashes, Synthetic Lashes), glues, primers, eye patches, and other accessories.

We have very wide offer and still develop our brand so You will find everything which You expected with Looksus Lashes.



LOOKSUS LASHES

**Obrońców Poczty Polskiej 13B
52-204 WROCLAW
POLAND**

Phone: + 48 660 160 126

Fax: + 48 669 695 995

e-mail: looksus@looksus.eu

www.looksuslashes.com



Marba company has been operating since 2007. From the very beginning we have been focusing on the production activity. In Poland we possess the first factory producing detergents in tablets. Thanks to many analyses, expert opinions, the work of our chemists and engineers, the quality of the tablets is being kept on the highest international level. The final result is confirmed by the large number of the satisfied customers.

We manufacture detergents under the Private Label according to our own formula as well as the one entrusted by the client. The modern technology lets us make 3-layers tablets (up to 3 colours) both in the traditional film (insoluble in water) and in the biodegradable one (water-soluble).

In June 2013 we started production of laundry, dish and cleaning liquid capsules in water-soluble foil. Our facilities include two state-of-the-art fully automated production lines designed to produce at high capacity.

The final products i.e. shape of the tablets and the packaging are made in compliance with the customer's expectations. We can offer our help at the package design as well. We invite you to a co-operation.



MARBA Sp. z o.o. Sp.k.

Glogowska 10A, Racula
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POLAND

Phone: + 48 684 512 300

Fax: + 48 68 451 23 12

e-mail: office@emarba.com

www.emarba.com



Marc Kolor is a promotional products maker for the cosmetic industry. Its main goal is to help hair color brands to stand out in POS and at hairdressing salons.

With pleasure we'll present you our new POS division and discuss about solutions for your company.

Marc Kolor focuses on the most valuable feature every hair color brand needs to achieve when developing a catalog, the color.

"We are the Kolor" is an essence of our common goal: to develop every fiber tone focused on what you need, to offer you the most virtuose color expression.

Marc Kolor highly developed also plastic division in order to offer you plastic shelf trays, floor displays, cartoon displays and many other inspiring plastic solutions to make your brand special and unforgettable.



MARC KOLOR Sp. z o.o.

Opata Hackiego 14 C
81-213 GDYNIA
POLAND

Phone: + 48 58 782 64 44
e-mail: biuro@marckolor.pl
www.marckolor.pl



Bioteq Biology & Technology - is a brand which combines 20 years of great Michel Laboratory experience, the scientific potential of biotechnologists, pharmacists, cosmetologists and targeted effects of natural products. Bioteq is a synergy of modern biotechnology and traditional cosmetology actively supporting health, youth and beauty. Bioteq are high-quality products with effect targeted to skin, hair and nails problems.

MICHEL
LABORATORY

MICHEL LABORATORY **Sp. J. PAWLUCZUK**

Geodetow 31
05-500 PIASECZNO
POLAND
Phone: + 48 22 750 75 59
e-mail: info@michellaboratory.com
www.michellaboratory.com
www.bioteq.eu



www.miraculum.pl

Miraculum SA is a Polish cosmetics company with traditions and rich history dating back to the 20s of the last century. At the turn of centuries, Miraculum underwent a spectacular transformation becoming one of the major players on the Polish cosmetics market.

The main focus is still development and marketing of modern cosmetics for face and body care, perfumes, depilation and make-up. Miraculum's portfolio comprises 11 brands including both body care and make up categories. These are the following: Pani Walewska, Miraculum, Gracja, Tanita, Paloma, Lider, Wars, Chopin, Być Może..., Joko and Virtual. The company has been identified with the highest quality products for over 90 years now, most of which have been developed in a modern laboratory in Cracow owned by Miraculum. The products made by us are offered globally. Since February 2007 the Company has been listed on the Warsaw Stock Exchange.

MIRACULUM

MIRACULUM S.A.

**Bobrzynskiego 14
30-348 KRAKOW
POLAND**

Phone: + 48 42 209 16 90

e-mail: export@miraculum.pl

www.miraculum.pl



Hybrid System Shine UV/LED 2 in 1 is an ultramodern system that combines high-quality components (pigments and photo-initiators) that make up the perfect formula safe for natural nails. Modern photo-initiators contained in the Base and Top Coat 2in1 give intense shine made styling and acid free bonder regulates the pH of the nail plates and protects them against splitting.



QUALITÉ FRANÇAISE

Strong color coat

MOLLON COSMETICS

Geodetow 31

05-500 PIASECZNO

POLAND

Phone: + 48 600 300 138

e-mail: info@molloncosmetics.com

www.molloncosmetics.com



MomMe has been established based on respect for the natural bond between mother and child. This unique cosmetics product line for kids and pregnant women has been designed in accordance with the art of composing natural cosmetics, without any compromises, for the sake of our children and your children.

As parents, since the day our children have been born, we always choose nurturing products for them consciously, understanding that baby's skin is as absorbent as a sponge. Unfortunately, nowadays most of the products available on the market, contain ingredients that our children should not have any contact with. Our long-term production experience in the cosmetics industry, has helped us to carefully select the best and the safest active ingredients. We have chosen them with care, taking only those with proven, natural origin as well as safe application confirmed by tests.

All our ingredients are natural and derived from organic farming. Most of them are proven by ECOCERT certificate.

momme
Mother & Baby Natural Care

**MOMME COSMETICS
ALKEMIE GROUP
Sp. z o.o. Sp.k.**

Grunwaldzka 72
58-500 JELENIA GÓRA
POLAND

Phone: + 48 696 890 825
e-mail: info@mommecosmetics.com
www.mommecosmetics.com



MPS International, one of the largest private label producer in Poland, specializes in hair care, skin (body & face), suntan, babies/ children, toiletries, fragrances. Large resources in the area:

- production: mixers 250-10000 liters, 20 filling lines
- formulation: 10 people in R&D
- manufacturing bottles: 24 lines for bottles production of PE HD, PE HD/PP, PET, PET-G, PP plus 4 printing machines
- certificates: ISO 9001, 14001, 22716 (cGMP), BRC Global Standard, SA 8000, EcoCert



MPS INTERNATIONAL

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www.mps.koszalin.pl



Our products are targeted to people with allergies and those who just appreciate healthy lifestyle and want to use natural products. What makes us different is the simplicity of our cosmetics compositions containing unrefined oils and vitamin E as a natural preservative. We believe that everyone deserves the opportunity to use healthy cosmetics, and those are precisely the natural cosmetics NACOMI.

Nacomi®

NACOMI
Firma Produkcyjno Usługowo
Handlowa "KAMIL"
Kamil Gawliński
Import-Eksport Sp. z o.o.

Mickiewicza 43, Ciecina
34-350 WEGIERSKA GORKA
POLAND

Phone: + 48 33 864 05 70
e-mail: export@nacomi.pl

www.nacomi.pl
www.nacomi.eu



NeoNail has been operating on the cosmetic market for over 9 years. As an international company in the category of nail care and nail design we remain close to our Customers, offering unique and innovative products.

Today we can proudly speak about our rich product range prepared for the most demanding Customer. In our offer you will find UV GEL POLISHES in over 200 colors, the innovative UV Gel polish MONO UV3in1 Lack, which are produced using the unique chemical technology and the highest quality standards. We offer a variety of high quality professional products of essential equipment for manicure and pedicure treatments.

NeoNail[®]
PROFESSIONAL

NEONAIL COSMO GROUP Sp. z o.o. Sp. k.

Akacjowa 4
62-002 SUCHY LAS
POLAND

Phone: + 48 61 622 58 68
+ 48 516 156 594

e-mail: kamila.blazejewska@neonail.pl
www.neonail.eu

Semilac - extraordinary team of young people who create the top company on nails styling and nail care market.

Compromise? That's not us. We do not imitate. We do not follow.

Constantly we are setting the standards and we keep them. This kind of philosophy lies under our success.

Every day we are building a company which quality, flexibility and the need to evolve prove each user in the world that buying our products they invest in themselves and contribute to positive change in their environment.

We design our products around the community based on mutual respect and exchange of experience. Our clients are engaged and eager to participate in the development of product offer. Such attitude is for us an important motivation for action and deepen relationships.

We want our brands our brands to be recognized around the world and were synonymous of beauty, quality of life and comfort. Comfort of being yourself.

This will provide by our:

- UV Hybrid lacquers
- Building Hybrids
- Classic nail polishes
- Preparations for the nail care
- Tools and accessories



The Semilac logo is written in a pink, elegant cursive script.

NESPERTA Sp. z o.o.

Tadeusza Rejtana 12A
62-030 LUBON
POLAND

Phone: + 48 61 306 77 72

e-mail: eliza.stafecka@semilac.eu

www.nesperta.eu

NEW ANNA COSMETICS

— PAV. 29 • STAND A36-B35G



New Anna Cosmetics was founded in 1991 and quickly gained the trust and loyalty of clients, soon expanding to cooperate with the biggest pharmacy wholesale companies in Poland.

In recent years due to popularity of our natural hair care products we started to focus on developing cosmetic branch of the Company. Nowadays, our products are well-known not only in Poland, but also in many countries all over the world.

We are active on 3 main fields: pharmacy, cosmetics and private labels.

Since the beginning the main philosophy of New Anna Cosmetics was to create safe products. We believe in innovation as a source of business and place emphasis on creative solutions.

Our clients' and business partners' trust is the best indicator of quality and effectiveness of our products.

NEW ANNA
cosmetics

NEW ANNA COSMETICS

Sp. z o.o

Szypowskiego 1
39-460 NOWA DEBA
POLAND

Phone: + 48 530 739 155

e-mail: export@annacosmetics.pl

www.annacosmetics.com.pl



NEWECO is one of the leading manufacturers of packaging machines for plastic and aluminum tubes:

- tube filling and sealing / closing machines
- tube sealers and tube crimpers



NEWECO Sp. z o.o. Sp. k.

Domaniewska 47/10
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e-mail: kontakt@neweco.com.pl

www.neweco.biz



Norel Dr Wilsz was established in 1961 and is one of the oldest cosmetics companies in Central Europe. Company is focused on the professional market. Norel products are sold to beauty salons and spa in 20 European countries.

Norel offers 250 products including 200 products for face and body treatments and 50 products for home care. Manufacturing is done in our own production facility in Poland according to international standards including ISO 9000 and GMP.

We are looking for business partners worldwide.

PROFILE
PROFESSIONAL / SKIN / PRIVATE LABEL



NOREL DR WILSZ COSMETICS LABORATORY

**Staszica 35
05-092 LOMIANKI (Warsaw area)
POLAND**

**Export Manager:
Katarzyna Różańska-Korzeniak**

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www.norel.com



Nuco is a GMP-certified and FDA-registered contract manufacturer of color cosmetics with over 25 years of experience. With our extensive expertise and knowledge, we provide cosmetic brands and private label owners from around the globe with innovative products of the best price-quality relationship and within the most competitive lead times.

Our experience, combined with intensive R&D efforts and constant development of production capacities, have led us to acquire great know-how and efficiency in bulk production. Trust us with your own bulk when you lack technical capacities to fill the packaging of your choice with it – our filling services are efficient, reliable and cost-effective. Choose from our existing range of formulas or develop one from scratch with assistance of our teams. Such turnkey projects offer endless colors, effects and packaging possibilities for a product that is tailored to your specific needs.



NUCO E. i G. Kosyl S.j.

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www.nuco.pl



We are passionate about creating products inspired by nature that influence senses.

Appreciating the quality of life, we show how to change simple, everyday activities into exceptional therapies and rituals.

The Organique brand has been developed on the basis of retail shop chain. Because of our sense of mission, we desire to share experience, knowledge and passion, by offering a concept of franchise shops and holistic wellness centres. We offer financial model of development in the market.

The Organique cosmetics are manufactured from natural and trusted ingredients in a Polish, family company. We base on the formulations without heavy chemical ingredients. Our cosmetics are present in hotels, SPA centers and retail shops in 26 markets in the world. We wish our brand to be present in chosen, specially selected places. We create a long lasting relations which share our values, healthy margins and win-win conditions.

ORGANIQUE

{...natural beauty of life}

ORGANIQUE

Sp. z o.o.

Sp. komandytowa

Plac Strzelecki 20 lok. 2

50-224 WROCLAW

POLAND

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e-mail: export@organique.pl

www.organiquecosmetics.com



The Lecher brand has been on European market since 2000. The intension of brand was a complex service and meeting the requirements of modern hair salons in all aspects of their activity. A wide range of products and services of the brand supports daily work of hairdressers in every salon. Specially developed products for hair care, hair styling, coloring and perm treatment and technical salon's equipment make our service comprehensive. The innovative technology of Lecher brand is a result of insightful analysis of different types of hair's needs, taking into consideration the variations conditioned by geographical factors. The premiere of each lecher new product is preceded by a lot of months of cosmetic tests, performed in Lecher's laboratory and by brand stylists in hair salons at the same time. Lecher's products guarantee the highest, world-class quality, which is confirmed by a lot of satisfied hairdressers.

Lecher
professional

OVER EUROPE Sp. z o.o.

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05-205 KLEMBOW

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We offer comprehensive materials to promote hair dyes for cosmetic industry, i.e. colour cards, dye samples, hair samples.



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Euphora is a producer of Paese - brand of make-up cosmetics. Paese offers a full range of high quality beauty cosmetics including: primers, foundations, pressed and loose powders, bronzers, concealers, blushes, eyeshadows, mascaras, eyepencils, lipsticks, lipglosses, nail polish and nail treatments. Our aim is to create high quality cosmetics, with a wide colour palette, innovative formulas and attractive packaging. We were awarded with the title „Perfection of the Year 2010”.

PAESE

PAESE COSMETICS

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PAPER&NONWOVEN MEM GROUP

— PAV. 19 • STAND E 51



Paper & Nonwoven is a company that combines professionalism, experience, high quality products and competitive prices.

Manufacturer of hygiene products for the cosmetics industry, hairdressing, spa and medical.

We produce towels, bedsheets, strips for epilation, nonwoven wipes, disposable underwear, etc.

We also offer non-standard products, freebies, free samples and placing the customers 'private labels on the purchased product'.



PAPER&NONWOVEN MEM GROUP Sp. z o.o. Sp.K.

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PharmaCF - on Polish market since 1993, its high position owes to thought-out strategy, care to high quality and safety of the offered products. Such certificates as GMP, ISO and HACCP confirm the above. The company works with the biggest retail chains in Poland and has numerous partners around Europe. PharmaCF was distinguished in the rankings of prestigious journal Puls Biznesu "Gazeta Biznesu 2011" and "Forbes Diamonds" in 2012 and 2013.



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PHARMENA SA is a publicly traded specialty healthcare company, which develops and markets innovative products based on a patented, physiological and natural active substance Regen7 molecule®. The company has well diversified portfolio covering indications such as: excessive hair loss, dandruff, mild/moderate acne, sunburns, skin allergies and anti-aging. At the same time we are engaged in the development of new oral medicines for the treatment of cardiovascular diseases and other disorders.



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POLI is high quality thermoformed packages manufacturer.

We have almost 35 years experience in blisters, vacforms, displays and trays production from high visibility and coloured materials.

Our design studio and creative designers will help you to choose best packaging solution for your product. We're much experienced in new product development. Thanks to our package your product will stand out on the shelf.



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Polcharm have been supporting Polish exporters from cosmetic branch since 1998, mainly by organizing their appearance at international fairs in national and thematical pavillions. The success of Polcharm in the field of promoting Polish cosmetic branch export results from the longstanding experience, good knowledge of the market, the rules of the international marketing and precious, lasting contacts with partners all over the world. Polcharm is a reliable, trusted partner of every company which is planning its export expansion.

We cooperate with the following beauty fairs: **Cosmoprof/Cosmopack, Cosmoprof Asia, interCHARM, interCHARM Ukraine, Cosmo-beauté, China Beauty Expo, Beauty Eurasia.**

polcharm

POLCHARM

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The POLIPACK Company is specializing in the manufacture of high quality PP, PS and PE packaging for cosmetics and pharmaceuticals. We also started with new technological line for PET processing and we produce PET bottles and PET jars. Our packaging is made both according to our own designs and to our customers' individual orders. We provide packaging decoration on flat, cylindrical and oval products, using printing and hot-stamping methods.



P.P.H.U. POLIPACK S.J.
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We are a globally regarded producer of cosmetic packaging. Our position in the market is the result of our extensive experience, wide product range and long-standing business relations. Our objective is to meet the expectations of even the most demanding clients. In our factory, we employ only the highest quality standards of production and customer service. In addition to our standard product range, we specialize in individual projects, tailor-made to meet our client's preferences. We will provide you with comprehensive service from the design to the production stages.



POLITECH Sp. z o.o.

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QUIZ
COSMETICS

The BIM Enterprise - manufacturer of the Quiz cosmetics was established in 1983. For over 30 years we have been running a wide range of services and production activity, such as:

- production of cosmetic packaging
- production of our own cosmetic brand - Quiz Cosmetics
- production of cosmetics masses
- confectioning services
- Private Label

In order to meet the expectations and requirements of our customers and to conform ourselves to the European standards, our Firm have GMP ISO 22716:2007 certification.

QUIZ
COSMETICS

QUIZ COSMETICS (PPH BIM)

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Our company continuously draws inspiration from nature, discovering wonderful properties of natural plant extracts to produce innovative eyelash enhancer which safety has been confirmed in tests.

Nowadays cosmetics are made from ingredients which may cause irritation, allergy or skin problems. We aim at producing safe and effective cosmetics. The research and tests on the final formula have taken dozens of working hours, however the results are impressive. Our innovative formula is highly competitive.

REALASH

REALASH COSMETICS

Staromiejska 8/12
26-600 RADOM
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Distributore in esclusiva per l'Italia:
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Via G.A.Poli 25/27
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e-mail: distribuzione@realash.it
Phone: + 48 570 19 16 19
+ 39 366 426 23 48
e-mail: distribution@realash.com
www.realash.com



Resibo is a Polish natural cosmetics producer. Our philosophy is striving for balance. This is why our products combine nature's best with achievements of new technology.

All our products are enclosed in eco-friendly packaging.

Resibo also combines effectiveness with safety. In our products you will find ingredients, which are most efficient and, at the same time, are safe even for the most sensitive skin type.

The first set of Resibo cosmetics include six products for facial skin care, which were released to the market after three years of research and testing. The large number of satisfied customers is the best evidence of the highest quality of our products.

resibo.

RESIBO

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SheFoot Laboratories is a series of hypo-allergenic foot care cosmetics, plasters and accessories for both retail and professional beauticians. Their formulas were developed to minimise the risk of allergies, even with sensitive skin; the products underwent dermatological tests in allergy-prone subjects. The base of all creams is shea butter and natural oils, the combination of which provides an optimal moisture and nourishment of the demanding foot skin.

SHEFOOT
- LABORATORIES -

SHEFOOT Laboratories

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For over 10 years Silcare company has been offering professional UV gels of the popular brand Base One, products for nail care and decoration, and equipment for manicure and pedicure. We also make cosmetics for body, hands and foot care of Silcare, Uniqe and Nappa brands. We use the highest technical and quality standards. We bet on fast development of the company and brand recognition. Silcare products have already reached the whole Europe, North and South America, and Asia.



SILCARE

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SpaLand International is an exclusive distributor of HydraFacial equipment operating in the markets of Italy, France, Poland, Baltic countries.

HydraFacial MD® is a non-invasive, multistep treatment that combines the benefits of next-level hydradermabrasion, a chemical peel, automated painless extractions and a special delivery of Antioxidants, Hyaluronic Acid and Peptides. The unique Vortex-Fusion® serum delivery system is what sets the HydraFacial MD® apart from other procedures. The multi-step treatment cleanses, evenly exfoliates and extracts to remove impurities and dead skin cells while at the same time replenishing vital nutrients. Thanks to the devices' superior delivery system you can see and feel results instantly.



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SZWEDO GROUP Stop Botoks is a company, which motto is to offer cosmetics-medical systems and devices based only on the natural principles of human body functioning.

We offer safe devices for natural regeneration and skin lifting, healing of skin diseases, body modeling, breast enlargement, cellulite removing.

We are the manufacturer of devices for permanent make-up of brows (with incredibly realistic hair lines) and lips (with reduced pain sensation and treatment time), which are innovative on European market.

We ensure professional trainings and service.



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www.szwedogroup.eu**



We provide dedicated solutions for cosmetic industry: complete production lines, cappers and labellers.

Our solutions meet the specific requirements of cosmetics market:

- demand for short batches,
- frequent changeover.

We focus on universal and flexible solutions that:

- support a wide range of cosmetic products
- reduce downtime,
- save work time.

In this way we increase the productivity, help to respond the market changes and maintain the competitiveness of your products.



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vellie
COSMETICS



V. Laboratories production line consist of: shampoos, soaps, shower gels, hair conditioners, full range of cream emulsions (body, face, hands, feet), tonics, dual phase liquids, gels, hair styling products and bleaching powders. V. Laboratories guarantee the highest quality of raw materials and packaging. Professional and experienced management as well as fully qualified personnel in the key departments (R&D, Marketing) guarantee the highest standards of customer service offered by V. Laboratories.

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Our company provides a dipping system that is natural and healthy to your real nails. SNS dipping powder has no odor, no liquid, no primer and no UV light. It is for healthy nails, unlike gel or acrylic. SNS are much thinner, light weight, easy to do and most important, helps your client's nails grow out stronger and healthier by adding 5 different kinds of Vitamins and Calcium. Applications can be customized for each client, with a wide variety of color, glitter and dipping powder available. The most popular dip nail sets are used for the appearance of a healthy nail, and a healthy pink and white look. Our Company – V&K Cosmetic is SNS Exclusive Partner in Europe.



V&K COSMETIC SNS (SIGNATURE NAILS SYSTEM) EXCLUSIVE PARTNER IN EUROPE

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INNOVATIVE MOUSSE FORMULA



Venita is a leading Polish manufacturer of hair color and hair care cosmetics.

The company exports its products to over 40 countries all over the world.

Thanks to 27 years of experience in cosmetic creation and production we have gained a competitive advantage on the demanding global market.

Our mission is to provide high quality, innovative products that meet the individual needs of different consumers' groups.

venita

VENITA HAIR COLOR COSMETICS

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Verona Products Professional was founded in 2003. Since the very beginning the company has been developing at a fast pace, constantly improving the quality of products, which resulted in our renowned position in the cosmetics industry. The outcome of these actions is our rich portfolio of products characterised by the best quality, original design, innovation and affordable prices. 11 cosmetics brands (e.g INGRID, Butterfly, Vollare, Revia, Vittorio Bellucci) in as many as 4 categories – make-up cosmetics, skincare products, hair colour products and perfumery – are widely being launched onto the Polish market, as well as to 60 more countries all over the world. Our aim is to create a strong Polish brand recognised globally. In order to achieve that aim, we gradually implement our strategy – with simultaneous preservation of the highest standards and unique aesthetics, we meet the needs of our Clientele, as well as the current trends in the global cosmetics markets.

VERONA
PRODUCTS PROFESSIONAL

**VERONA
PRODUCTS
PROFESSIONAL
Sp. z o.o.**

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YASUMI

PAV. 29 • STAND B36-C35G

YASUMI



Yasumi is a company established and operating in Poland since 2005.

We work with the best cosmetic laboratories in France, Spain and Canada to develop recipes for modern and effective, premium quality cosmetics for face, body, massage and spa treatments.

We have a complete line of products allowing us to fulfil any professional demand, and a line of cosmetics for personal care.

Each year we enrich our offer with new products.



YASUMI

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We are a manufacturer of machines for aerosol products filling and for products in glass containers with atomizers as well as filling lines. Our products are made according to the individual needs of our customers and have a 24 month warranty. We provide full service (also after-sales), preparation of product technology, technical advice on the construction of a factory, training and assistance with a selection and a purchase of products required for production.



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Report on Polish cosmetics export in the first III quarters of 2015

Cosmetic Reporter again has made an effort to analyse the data concerning the export of Polish cosmetics. For the moment of making the analyse we had an access only to the data for the first III quarters of 2015 (updated at the beginning of 2016), but even now it allows us to determine the upcoming perspective in this field.

Cosmetics produced in Poland in 2015 were exported to 159 countries.

The biggest individual receivers were Germany (13,7%), Russia (12,8%), Great Britain (10,9%). Germany managed to keep the leader position in 2015 and increased their shares - from 11,9% in 2015. The shares of Russia have decreased - from 13% in 2015. The same situation concerned Great Britain - 11,6% in 2015. However, this data can be verified only on the basis of the results for the whole year 2015.

Following the last few years, the biggest importer of Polish cosmetics were EU countries, which receive approx. 65% of our export. According to the initial data of the Central Statistic Office (GUS) - the export of Polish cosmetics in 2015 comprised EUR 1 bln 655 mln.

The export of Polish cosmetics was divided in several categories (Table 1 and Chart 1):

TABLE 1 Export of Polish cosmetics in 2015 - in thousands EUR

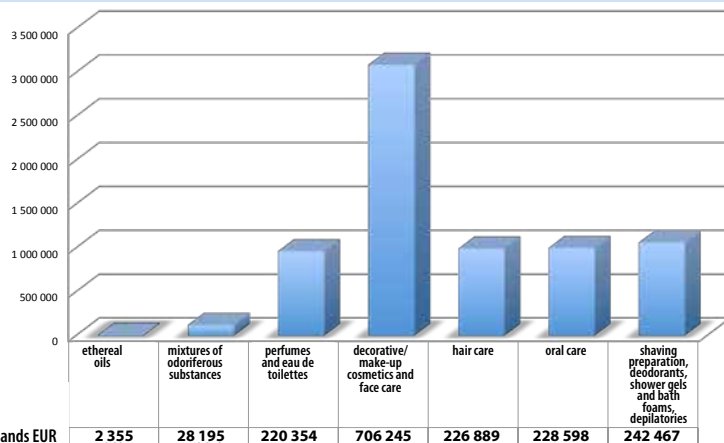
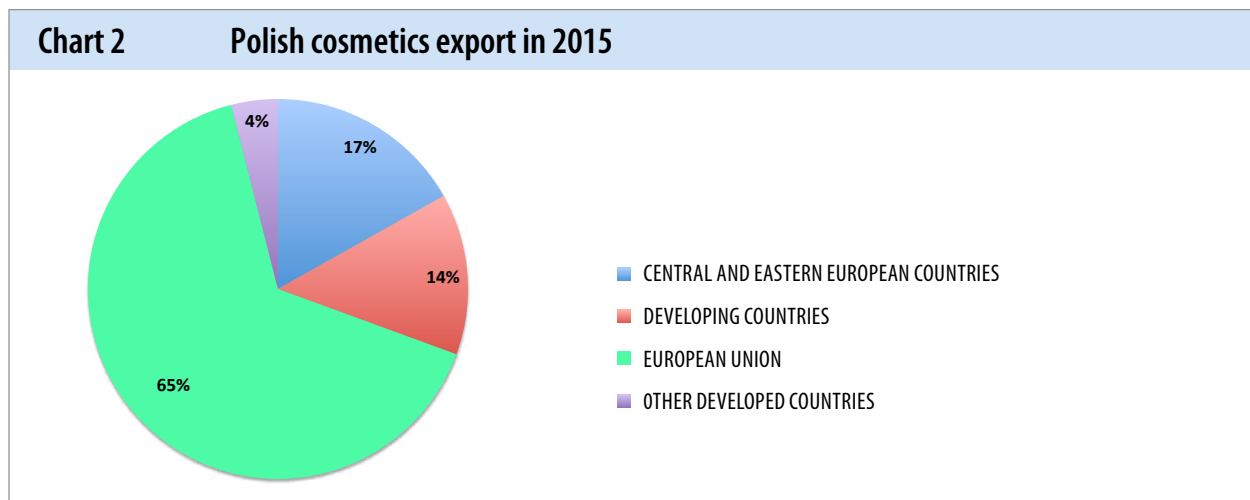


Chart 1 Export of Polish cosmetics in 2015



- **decorative/make-up and skin care products** - total value of export for the first 3 quarters of 2015 comprised EUR 706 mln, giving this category 43% of share (the same as in 2014);
- **shaving preparation, deodorants, shower gels and bath foams, depilatories, toiletries and room deodorants** - total value of export for the first 3 quarters of 2015 comprised EUR 242,3 mln, giving this category 15% of share vs 16% in 2014;
- **oral care** - total value of export for the first 3 quarters of 2015 comprised EUR 228,6 mln, giving this category 14% of share, which is 1% more than on 2014;
- **hair care products** - total value of export for the first 3 quarters of 2015 comprised EUR 226,8 mln, giving this category almost 14% of share (the same as in 2014);
- **perfume and eau de toilettes** - total value of export for the first 3 quarters of 2015 comprised EUR 220,4 mln, giving this category 13% of share (the same as in 2014);
- the export value in **other categories** like ethereal oils or odoriferous mixtures comprised EUR 30,6 mln. The share of this category comprised 2% of the total export value, which is exactly the same as in 2014.

The export value in terms of region division is presented below (Chart 2):



- **European Union countries** import 65% of our export, which comprises EUR 1,08 bln;
- **Central and Eastern European countries** import 17% of our export, which comprises the total value of EUR 281,6 mln;
- **Developing countries** import 14% of our export, which gives a total value of EUR 229,8 mln;
- **The other developed countries** import 4% of our export, which comprises a total value of EUR 66 mln.

The export structure is very similar to the one in 2014 - the % shares remained the same.

The main receivers of Polish cosmetics in the particular regions are:

■ **European Union countries** - similarly to 2014, the main importer of Polish cosmetics are Germany (21% of the total export value to EU) and Great Britain (17%). These are the countries with a big aggregation of Polish immigrants, who have a sentimental attitude to the products coming from their native country.

■ **The other countries** with a comparable value of import from Poland are: Italy (6%), Hungary (6%), France (6%), Spain (6%) and Czech Republic (6%). The differences between them are not very considerable.

■ **Central and Eastern Europe countries** - Russia imports 76% and Ukraine 20% of all Polish cosmetic products sent to this part of the world. Altogether both of the countries receive 96% of our cosmetic production in this region. To sum up the whole year 2015 we would need the data for the last quarter, but even now we can see that the export to Russia and Ukraine has not changed so much in accordance to the crisis in these countries. What has changed is only the ratio of export - with a small raise in Russia and decline in Ukraine, but we may suppose that the data for the whole 2015 should be still better than expected.

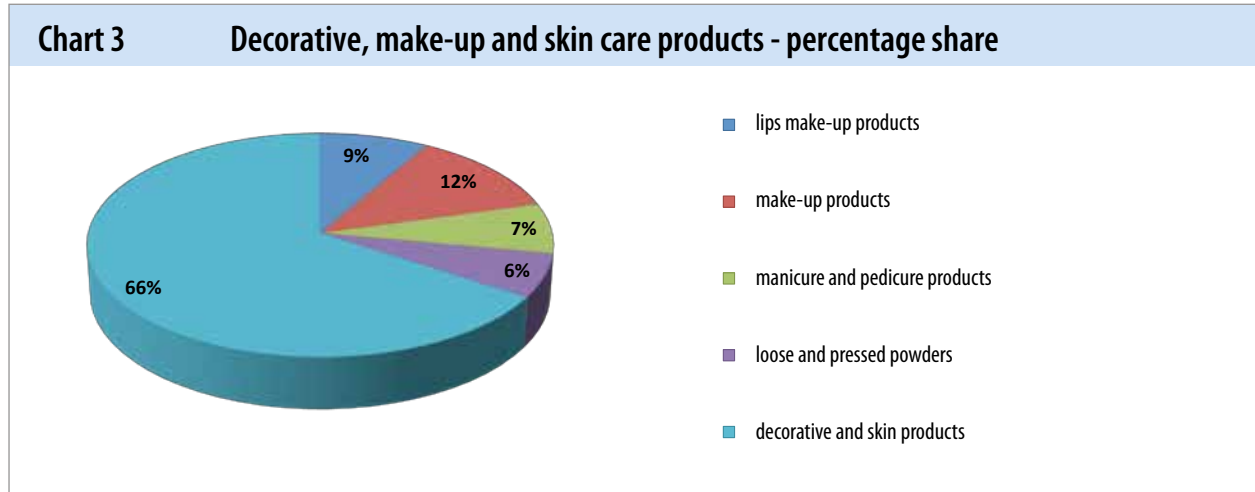
■ **Developing countries.** The main receiver is Turkey (22% of the total export to this region), Kazakhstan (8%), Indonesia (7%). What surprises the most is the small export rate to the most populous countries of the globe – China and India. It comprised only EUR 0,91 mln in China and EUR 2,8 mln in India, which totally gives the same value as our total export of cosmetics to Austria.

We may suppose that there is still a huge potential in this group of countries. Despite the fact that the sales is very fragmented in this case – we have over 100 countries in this category – very promising seem to be the countries, which have been derestricted in the terms of trade, like Cuba or Iran.

■ **Other developing countries.** Number one here is the South African Republic, which buys 34% of our export in this group of countries. The following ones are the USA – 19% and Israel – 18%.

As it was already shown, the category of decorative/make-up and skin care products comprised EUR 706 mln during the first 3 quarters of 2015.

Chart 3 shows the division of the category into product groups.



The main export group of the category below are decorative and skin products. Its export value is estimated at EUR 59 mln, which comprises 66% of the whole category. 64% comes to EU countries, where the main receivers are Germany and Great Britain.

The export of make-up products is estimated at EUR 86 mln, which comprises 12% of the total value in this category.

44% of this category comes to EU countries, but the share of Central-Eastern Europe countries is also significant, comprising 26%.

Further positions are taken by lips make-up products (the value of export is EUR 59 mln giving 8% of share in this category), manicure and pedicure (EUR 51 mln, giving 7% of share in this category), loose and pressed powders (EUR 45 mln, giving 6% of share in this category).

The initial data suggest, that the export value of 2015 should be comparable to 2014 or even higher. It is motivated by good quality of Polish cosmetics, but also attractive prices, especially after weakening the value of Polish zloty in comparison to other currencies in the second half of 2015.



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